## CONTRACT



WIVB 2077 Elmwood Ave. Buffalo, NY 14207 (716) 874-4410

And:

Brabender Cox 108 South Street 3rd Floor Market Station Leesburg, VA 20175 USA

	Contract / Rev	vision		Alt Order #		
	954520	/		25330107		
Product Product						
Candidate						
Contract Dates	Estimate #					
10/17/16 - 10/23/16	143					
<u>Advertiser</u>			Ori	ginal Date	/ Revision	
POL/Chris Jacobs			1	0/14/16	/ 10/20/16	
	Billing Cycle	Billing	Cal	<u>endar</u>	Cash/Trade	
	EOM/EOC	Broadcast  Account Executive  Katz Washington			Cash	
	Property			<u>xecutive</u>	Sales Office	
	WIVB			nington	Katz/Washingto	
	Special Handl	ling				
	Demographic					
	Adults 35+					
'	Agy Code	Advert	ser	Code	Product 1/2	
	9913021	25			34	
	Agency Ref	•		Advertiser	Ref	
	IN12303/TO13	358/SP	11			

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week	Rate Rtn Type Spots	Amount
N 6 WIVB 10/17/16 10/17/16 Early Morning Wake Up M-F  Start Date End Date Weekdays Spots/Week  Week: 10/17/16 10/23/16 1 1	F M-F 5a-559a <u>Rate</u> \$175.00	:30	NM 1	\$175.00
N 7 WIVB 10/20/16 10/20/16 Early Morning Wake Up M-F  Start Date End Date Weekdays Spots/Week  Week: 10/17/16 10/23/161 1	F M-F 5a-559a <u>Rate</u> \$175.00	:30	NM 1	\$175.00
N 8 WIVB 10/19/16 10/19/16 Wake Up Early AM 559-7a  Start Date End Date Weekdays Spots/Week  Week: 10/17/16 10/23/161 1	M-F 559a-7a <u>Rate</u> \$300.00	:30	NM 1	\$300.00
N 9 WIVB 10/21/16 10/21/16 Wake Up Early AM 559-7a  Start Date End Date Weekdays Spots/Week  Week: 10/17/16 10/23/161 1	M-F 559a-7a <u>Rate</u> \$300.00	:30	NM 1	\$300.00
N 10 WIVB 10/17/16 10/17/16 M-F Early Show 7a-9a  Start Date End Date Weekdays Spots/Week Week: 10/17/16 10/23/16 1 1	M-F Early Show 7a Rate \$150.00	:30	NM 1	\$150.00
N 11 WIVB 10/18/16 10/18/16 M-F Early Show 7a-9a <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/17/16 10/23/16 -1 1	M-F Early Show 7a Rate \$150.00	:30	NM 1	\$150.00
N 12 WIVB 10/20/16 10/20/16 M-F Early Show 7a-9a  Start Date End Date Weekdays Spots/Week  Week: 10/17/16 10/23/161 1	M-F Early Show 7a Rate \$150.00	:30	NM 1	\$150.00
N 13 WIVB 10/21/16 10/21/16 M-F Early Show 7a-9a <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/17/16 10/23/161 1	M-F Early Show 7a <u>Rate</u> \$150.00	:30	NM 1	\$150.00
N 14 WIVB 10/22/16 10/22/16 Saturday Wknd Wake Up R <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/17/16 10/23/161 1	ESa 6a-8a <u>Rate</u> \$150.00	:30	NM 1	\$150.00
N 15 WIVB 10/17/16 10/17/16 M-F 9a-10a <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/17/16 10/23/16 1 1	9a-10a <u>Rate</u> \$50.00	:30	NM 1	\$50.00
N 16 WIVB 10/18/16 10/18/16 M-F 9a-10a Start Date End Date Weekdays Spots/Week	9a-10a <u>Rate</u>	:30	NM 1	\$50.00

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Contract Agreement Between: Print Date 10/25/16 Page 2 of 6

<u>Advertiser</u>

POL/Chris Jacobs



	Contract / Revision 954520 /	Alt Order # 25330107
Contract Dates	<u>Product</u>	Estimate #
10/17/16 - 10/23/16	Candidate	143

<u>Original Date / Revision</u> 10/14/16 / 10/20/16

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week	Rate Rtn TypeSpots	Amount
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/17/16 10/23/16 -1 1	<u>Rate</u> \$50.00			
N 17 WIVB 10/19/16 10/19/16 M-F 9a-10a  Start Date End Date Weekdays Spots/Week  Week: 10/17/16 10/23/161 1	9a-10a <u>Rate</u> \$50.00	:30	NM 1	\$50.00
N 18 WIVB 10/20/16 10/20/16 M-F 9a-10a  Start Date End Date Weekdays Spots/Week  Week: 10/17/16 10/23/161 1	9a-10a <u>Rate</u> \$50.00	:30	NM 1	\$50.00
N 19 WIVB 10/21/16 10/21/16 M-F 9a-10a  Start Date End Date Weekdays Spots/Week  Week: 10/17/16 10/23/161 1	9a-10a <u>Rate</u> \$50.00	:30	NM 1	\$50.00
N 20 WIVB 10/17/16 10/17/16 Let's Make A Deal  Start Date End Date Weekdays Spots/Week  Week: 10/17/16 10/23/16 1 1	M-F 10-11a <u>Rate</u> \$450.00	:30	NM 1	\$450.00
N 21 WIVB 10/19/16 10/19/16 Let's Make A Deal  Start Date End Date Weekdays Spots/Week  Week: 10/17/16 10/23/161 1	M-F 10-11a <u>Rate</u> \$450.00	:30	NM 1	\$450.00
N 22 WIVB 10/21/16 10/21/16 Let's Make A Deal  Start Date End Date Weekdays Spots/Week  Week: 10/17/16 10/23/161 1	M-F 10-11a <u>Rate</u> \$450.00	:30	NM 1	\$450.00
N 23 WIVB 10/18/16 10/18/16 Price Is Right  Start Date End Date Weekdays Spots/Week  Week: 10/17/16 10/23/16 -1 1	M-F 11a-12p <u>Rate</u> \$550.00	:30	NM 1	\$550.00
N 24 WIVB 10/20/16 10/20/16 Price Is Right  Start Date End Date Weekdays Spots/Week  Week: 10/17/16 10/23/161 1	M-F 11a-12p <u>Rate</u> \$550.00	:30	NM 1	\$550.00
N 25 WIVB 10/17/16 10/17/16 News 4 @ Noon  Start Date End Date Weekdays Spots/Week  Week: 10/17/16 10/23/16 1 1	M-F 12p-1230p <u>Rate</u> \$350.00	:30	NM 1	\$350.00
N 26 WIVB 10/19/16 10/19/16 News 4 @ Noon  Start Date End Date Weekdays Spots/Week  Week: 10/17/16 10/23/161 1	M-F 12p-1230p <u>Rate</u> \$350.00	:30	NM 1	\$350.00
N 27 WIVB 10/21/16 10/21/16 News 4 @ Noon  Start Date End Date Weekdays Spots/Week  Week: 10/17/16 10/23/161 1	M-F 12p-1230p <u>Rate</u> \$350.00	:30	NM 1	\$350.00
N 28 WIVB 10/18/16 10/18/16 M-F Soaps Rotation  Start Date End Date Weekdays Spots/Week  Week: 10/17/16 10/23/16 -1 1	M-F Soaps Rot 123 Rate \$225.00	:30	NM 1	\$225.00
N 29 WIVB 10/19/16 10/19/16 M-F Soaps Rotation  Start Date End Date Weekdays Spots/Week  Week: 10/17/16 10/23/161 1	M-F Soaps Rot 123 Rate \$225.00	:30	NM 1	\$225.00
N 30 WIVB 10/20/16 10/20/16 M-F Soaps Rotation  Start Date End Date Weekdays Spots/Week  Week: 10/17/16 10/23/161 1	M-F Soaps Rot 123 Rate \$225.00	:30	NM 1	\$225.00
N 31 WIVB 10/17/16 10/17/16 M-F News 4 At 4p  Start Date End Date Weekdays Spots/Week Week: 10/17/16 10/23/16 1 1	M-F News 4 At 4p <u>Rate</u> \$125.00	:30	NM 1	\$125.00
N 32 WIVB 10/19/16 10/19/16 M-F News 4 At 4p <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u>	M-F News 4 At 4p Rate	:30	NM 1	\$125.00

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POL/Chris Jacobs



	Contract / Revision 954520 /	<u>Alt Order #</u> 25330107
Contract Dates 10/17/16 - 10/23/16	Product Candidate	Estimate # 143
Advertiser	Or	riginal Date / Revision

10/14/16 / 10/20/16

*Line Ch Start Date End Date Description	Start/End Time Days	Spots/ Length Week I	Rate Rtn Types	Spots	Amount
Start Date         End Date         Weekdays         Spots/Week           Week: 10/17/16         10/23/16        1         1	Rate \$125.00		1,000	-	
N 33 WIVB 10/21/16 10/21/16 M-F News 4 At 4p  Start Date End Date Weekdays Spots/Week Week: 10/17/16 10/23/161 1	M-F News 4 At 4p <u>Rate</u> \$125.00	:30	NM	1	\$125.00
N 34 WIVB 10/17/16 10/17/16 M-F 5p News 5-6p  Start Date End Date Weekdays Spots/Week Week: 10/17/16 10/23/16 1 1	M-F 5p News 5-6p <u>Rate</u> \$650.00	:30	NM	1	\$650.00
N 35 WIVB 10/18/16 10/18/16 M-F 5p News 5-6p  Start Date End Date Weekdays Spots/Week  Week: 10/17/16 10/23/16 -1 1	M-F 5p News 5-6p <u>Rate</u> \$650.00	:30	NM	1	\$650.00
N 36 WIVB 10/20/16 10/20/16 M-F 5p News 5-6p  Start Date End Date Weekdays Spots/Week Week: 10/17/16 10/23/161 1		:30	NM	1	\$650.00
N 37 WIVB 10/21/16 10/21/16 M-F 5p News 5-6p  Start Date End Date Weekdays Spots/Week Week: 10/17/16 10/23/161 1	M-F 5p News 5-6p <u>Rate</u> \$650.00	:30	NM	1	\$650.00
N 38 WIVB 10/17/16 10/17/16 M-F News 4 @ 6pm  Start Date End Date Weekdays Spots/Week Week: 10/17/16 10/23/16 1 1	M-F News 4 @ 6pn <u>Rate</u> \$550.00	:30	NM	1	\$550.00
N 39 WIVB 10/19/16 10/19/16 M-F News 4 @ 6pm  Start Date End Date Weekdays Spots/Week  Week: 10/17/16 10/23/161 1	·	:30	NM	1	\$550.00
N 40 WIVB 10/20/16 10/20/16 M-F News 4 @ 6pm  Start Date End Date Weekdays Spots/Week  Week: 10/17/16 10/23/161 1	M-F News 4 @ 6pn <u>Rate</u> \$550.00	:30	NM	0	\$0.00
Spot Ch Date Range Description  1 WIVB 10/17/16-10/23/16 M-F News 4 @ 6pm Credited	Start/End Time Weekd	<del></del>	Rate <u>Type</u> 0.00 NM		
N 41 WIVB 10/21/16 10/21/16 M-F News 4 @ 6pm	M-F News 4 @ 6pn <u>Rate</u> \$550.00	:30	NM	2	\$1,100.00
N 42 WIVB 10/18/16 10/18/16 M-F 658-730p  Start Date	M-F 658-730p <u>Rate</u> \$500.00	:30	NM	1	\$500.00
N 43 WIVB 10/19/16 10/19/16 M-F 658-730p  Start Date End Date Weekdays Spots/Week Week: 10/17/16 10/23/161 1	M-F 658-730p <u>Rate</u> \$500.00	:30	NM	1	\$500.00
N 44 WIVB 10/20/16 10/20/16 M-F 658-730p  Start Date End Date Weekdays Spots/Week Week: 10/17/16 10/23/161 1	M-F 658-730p <u>Rate</u> \$500.00	:30	NM	1	\$500.00
N 45 WIVB 10/21/16 10/21/16 M-F 658-730p  Start Date End Date Weekdays Spots/Week Week: 10/17/16 10/23/161 1	M-F 658-730p <u>Rate</u> \$500.00	:30	NM	1	\$500.00
N 46 WIVB 10/17/16 10/17/16 M-F 730-758p  Start Date End Date Weekdays Spots/Week Week: 10/17/16 10/23/16 1 1	M-F 730-758p <u>Rate</u> \$750.00	:30	NM	1	\$750.00
N 47 WIVB 10/18/16 10/18/16 M-F 730-758p  Start Date End Date Weekdays Spots/Week	M-F 730-758p <u>Rate</u>	:30	NM	1	\$750.00

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Contract Agreement Between: Print Date 10/25/16 Page 4 of 6



	Contract / Revision 954520 /	<u>Alt Order #</u> 25330107
Contract Dates 10/17/16 - 10/23/16	Product Candidate	Estimate #

<u>Advertiser</u>	Original Date / Revision
POL/Chris Jacobs	10/14/16 / 10/20/16

*Line Ch Start Date End Date Description	Start/End Time Days I	Spots/ Length Week Rate Rt	n Type Spots	Amount
Start Date         End Date         Weekdays         Spots/Week           Week: 10/17/16         10/23/16         -1         1	<u>Rate</u> \$750.00			
N 48 WIVB 10/20/16 10/20/16 M-F 730-758p <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/17/16 10/23/161 1	M-F 730-758p <u>Rate</u> \$750.00	:30	NM 0	\$0.00
Spot Ch Date Range Description 1 WIVB 10/17/16-10/23/16 M-F 730-758p Credited	Start/End Time Weekdays M-F 730-758pTh	<u>Length Rate</u> :30 <del>\$750.00</del>	<u>Type</u> NM	
N 49 WIVB 10/21/16 10/21/16 M-F 730-758p <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/17/16 10/23/162 2	M-F 730-758p <u>Rate</u> \$750.00	:30	NM 2	\$1,500.00
N 50 WIVB 10/17/16 10/17/16 M-Su 11-1135p <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/17/16 10/23/16 1 1	M-Su 11-1135p <u>Rate</u> \$450.00	:30	NM 1	\$450.00
N 51 WIVB 10/21/16 10/21/16 M-Su 11-1135p  Start Date End Date Weekdays Spots/Week Week: 10/17/16 10/23/161 1	M-Su 11-1135p <u>Rate</u> \$450.00	:30	NM 1	\$450.00
N 52 WIVB 10/23/16 10/23/16 M-Su 11-1135p  Start Date End Date Weekdays Spots/Week Week: 10/17/16 10/23/161 1	M-Su 11-1135p <u>Rate</u> \$350.00	:30	NM 1	\$350.00
N 53 WIVB 10/18/16 10/18/16 LF M-F The Late Show  Start Date End Date Weekdays Spots/Week  Week: 10/17/16 10/23/16 -1 1	LF M-F The Late S Rate \$125.00	:30	NM 1	\$125.00
N 54 WIVB 10/20/16 10/20/16 LF M-F The Late Show  Start Date End Date Weekdays Spots/Week  Week: 10/17/16 10/23/161 1	LF M-F The Late S Rate \$125.00	:30	NM 1	\$125.00
N 55 WIVB 10/17/16 10/17/16 LF M-F The Late Show  Start Date End Date Weekdays Spots/Week  Week: 10/17/16 10/23/16 1 1	LF M-F The Late S Rate \$75.00	:30	NM 0	\$0.00
Spot Ch Date Range Description  1 WIVB 10/17/16-10/23/16 LF M-F The Late Show Credited	Start/End Time Weekdays LF M-F The Late SM	<u>Length</u> <u>Rate</u> :30 \$75.00	<u>Type</u> <i>NM</i>	
N 56 WIVB 10/19/16 10/19/16 LF M-F The Late Show  Start Date End Date Weekdays Spots/Week  Week: 10/17/16 10/23/161 1	LF M-F The Late S <u>Rate</u> \$75.00	:30	NM 1	\$75.00
N 57 WIVB 10/21/16 10/21/16 LF M-F The Late Show <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/17/16 10/23/161 1	LF M-F The Late S <u>Rate</u> \$75.00	:30	NM 0	\$0.00
Spot Ch Date Range Description  1 WIVB 10/17/16-10/23/16 LF M-F The Late Show Credited	Start/End Time Weekdays LF M-F The Late SF-	<u>Length</u> <u>Rate</u> :30 \$75.00	<u>Type</u> <i>NM</i>	
N 58 WIVB 10/22/16 10/22/16 M- Su Late Fringe1135-135  Start Date End Date Weekdays Spots/Week  Week: 10/17/16 10/23/161 1	11:35p-1:35xm <u>Rate</u> \$50.00	:30	NM 1	\$50.00
N 59 WIVB 10/22/16 10/22/16 M- Su Late Fringe1135-135	11:35p-1:35xm <u>Rate</u> \$40.00	:30	NM 1	\$40.00
N 60 WIVB 10/23/16 10/23/16 M- Su Late Fringe1135-135  Start Date End Date Weekdays Spots/Week  Week: 10/17/16 10/23/161 1	11:35p-1:35xm <u>Rate</u> \$50.00	:30	NM 1	\$50.00

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POL/Chris Jacobs



Advertiser	<u>Or</u>	iginal Date / Revision
10/17/16 - 10/23/16	Candidate	143
Contract Dates	Product Product	Estimate #
	954520 /	25330107
	Contract / Revision	Alt Order #

10/14/16 / 10/20/16

68

\$25,845.00

*Line Ch Start	Date End D	ata Description	1	Start/End Time	Days	Spots/ Length Week	Rate Rtn Type	Snote	Amount
Start Date	End Date	Weekdavs	Spots/Week	Rate	Days	Longin Wook	riate ritii Type	эрогэ	Amount
N 61 WIVB 10/23, Start Date Week: 10/17/16				11:35p-1:35xm <u>Rate</u> \$15.00		:30	NM	2	\$30.00
N 62 WIVB 10/17, <u>Start Date</u> Week: 10/17/16	/16 10/17/1 End Date 10/23/16	6 Monday Prir <u>Weekdays</u> 1	ne Hour 1 Spots/Week 1	Monday 758p-9p <u>Rate</u> \$1,350.00		:30	NM	1	\$1,350.00
N 63 WIVB 10/18, <u>Start Date</u> Week: 10/17/16	/16 10/18/1 <u>End Date</u> 10/23/16	6 Tuesday Pri <u>Weekdays</u> -1	me Hour 1 <u>Spots/Week</u> 1	Tuesday 758p-9p <u>Rate</u> \$1,350.00		:30	NM	1	\$1,350.00
N 64 WIVB 10/19 <u>Start Date</u> Week: 10/17/16	/16 10/19/1 End Date 10/23/16	6 Wednesday <u>Weekdays</u> 1	Prime Hour 2 Spots/Week 1	Wednesday Prime <u>Rate</u> \$1,500.00		:30	NM	1	\$1,500.00
N 65 WIVB 10/21 <u>Start Date</u> Week: 10/17/16	/16 10/21/1 <u>End Date</u> 10/23/16	6 Friday 9-10ր <u>Weekdays</u> 1	Spots/Week 1	Friday 9-10p <u>Rate</u> \$1,100.00		:30	NM	1	\$1,100.00
N 66 WIVB 10/22 <u>Start Date</u> Week: 10/17/16	/16 10/22/1 <u>End Date</u> 10/23/16	6 Saturday 10 <u>Weekdays</u> 1-	-11p <u>Spots/Week</u> 1	Saturday 10-11p <u>Rate</u> \$450.00		:30	NM	1	\$450.00
N 67 WIVB 10/23 <u>Start Date</u> Week: 10/17/16	/16 10/23/1 End Date 10/23/16	6 Sunday 8-9ր <u>Weekdays</u> 1	Spots/Week 1	Sunday 8-9p <u>Rate</u> \$750.00		:30	NM	1	\$750.00
N 68 WIVB 10/17/ <u>Start Date</u> Week: 10/17/16	/16 10/17/1 End Date 10/23/16	6 M-F 430a-5a <u>Weekdays</u> 1	a Wake Up Early <u>Spots/Week</u> 1	/ M-F 430a-5a Wake <u>Rate</u> \$50.00		:30	NM	1	\$50.00
N 69 WIVB 10/18, <u>Start Date</u> Week: 10/17/16	/16 10/18/1 <u>End Date</u> 10/23/16	6 M-F 430a-5a <u>Weekdays</u> -1	a Wake Up Early <u>Spots/Week</u> 1	/ M-F 430a-5a Wake <u>Rate</u> \$50.00		:30	NM	1	\$50.00
N 70 WIVB 10/19 <u>Start Date</u> Week: 10/17/16	/16 10/19/1 End Date 10/23/16	6 M-F 430a-5a <u>Weekdays</u> 1	a Wake Up Early <u>Spots/Week</u> 1	/ M-F 430a-5a Wake <u>Rate</u> \$50.00		:30	NM	1	\$50.00
N 71 WIVB 10/20 <u>Start Date</u> Week: 10/17/16	/16 10/20/1 End Date 10/23/16	6 M-F 430a-5a <u>Weekdays</u> 1	a Wake Up Early <u>Spots/Week</u> 1	/ M-F 430a-5a Wake <u>Rate</u> \$50.00		:30	NM	1	\$50.00
N 72 WIVB 10/21 <u>Start Date</u> Week: 10/17/16	/16 10/21/1 End Date 10/23/16	6 M-F 430a-5a <u>Weekdays</u> 1	a Wake Up Early <u>Spots/Week</u> 1	/ M-F 430a-5a Wake <u>Rate</u> \$50.00		:30	NM	1	\$50.00
N 73 WIVB 10/22 <u>Start Date</u> Week: 10/17/16	/16 10/22/1 End Date 10/23/16	6 Saturday 9- <u>Weekdays</u> 1-	10p <u>Spots/Week</u> 1	Saturday 9-10p <u>Rate</u> \$300.00		:30	NM	1	\$300.00
N 74 WIVB 10/23, Start Date Week: 10/17/16	/16 10/23/1 End Date 10/23/16	6 Sunday 9-10 <u>Weekdays</u> 1	0p <u>Spots/Week</u> 1	Sunday 9-10p <u>Rate</u> \$750.00		:30	NM	1	\$750.00
						2.22		00	<b>\$05.045.00</b>

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
09/26/16 -10/23/16	68	\$25,845.00	(\$3,876.75)	\$21,968.25
Totals	68	\$25,845,00	(\$3.876.75)	\$21 968 25

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Totals

0.00

Contract Agreement Between: Print Date 10/25/16 Page 6 of 6



	Contract / Revision 954520 /	<u>Alt Order #</u> 25330107
Contract Dates 10/17/16 - 10/23/16	Product Candidate	Estimate # 143
Advertiser POL/Chris Jacobs		<u>Original Date / Revision</u> 10/14/16 / 10/20/16

ignature:	Date:
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